



Alison Monahan: Welcome back to the Law School Toolbox podcast. Today is a special day, it's our 250th episode. And to mark this milestone we decided to talk about some of our favorite career-related episodes with Sadie Jones, who has actually conveniently joined us for many of those episodes. Your Law School Toolbox host today is Alison Monahan, and typically, I'm with Lee Burgess. We're here to demystify the law school and early legal career experience, so that you'll be the best law student and lawyer you can be. Together, we're the co-creators of the [Law School Toolbox](#), the [Bar Exam Toolbox](#), and the career-related website [CareerDicta](#). I also run [The Girl's Guide to Law School](#). If you enjoy the show, please leave a review or rating on your favorite listening app. And if you have any questions, don't hesitate to reach out to us. You can always reach us via the [contact form](#) on LawSchoolToolBox.com, and we would love to hear from you. With that, let's get started.

Welcome back to the Law School Toolbox podcast. Today is our 250th episode. Crazy! And to mark this milestone, we've decided to talk about some of our favorite career-related podcasts, many of which have been with the amazing Sadie Jones, ex-BigLaw recruiter and all around career expert. So, welcome, Sadie, and thanks for joining us all those times along the way.

Sadie Jones: Thanks for having me back.

Alison Monahan: It's definitely been a journey. Alright, well, when we were going over episodes for this podcast, we sort of realized a lot of these are kind of in a few big buckets. And I think, obviously, that's because these are the buckets people tend to be really concerned about as law students. So, some of these buckets, we have tons of stuff people can listen to if they have questions or concerns. So we're going to group them for you, and then you can dive into the individual episodes. Well, first off, probably the biggest question most people have is about resumes, cover letters, and other application materials. Why do you think people are always so concerned about this?

Sadie Jones: Well, I think it's sort of the requirement for any job. So no matter what you're applying for, that's usually the first thing you need to submit, and so you want to make sure that you're putting your best foot forward and doing what you need to do. And maybe some people don't want to do more than they have to do. So, it's sort of that balance.

Alison Monahan: Right. I think we get a lot of questions, "Do I really need a cover letter? Do I have to have different resumes for different jobs?", and all of these kinds of things we answer for you. So, here's a quick list if some of you might want to check out. We have [Podcast 12](#), which is Resume and Cover Letter Basics. Some of these were pre-Sadie. [111](#) – which I believe you're on, which is Resumes and Cover Letters; [127](#), which is about avoiding resume no-gos. I'm pretty sure we did that one based on resumes we get.



Sadie Jones: Definitely.

Alison Monahan: Definitely. People do apply to work with us and we see a lot of resumes, and there are definitely some things we would prefer you did not do. So, if you ever plan to apply to work with us, please review that episode first. We also have [173](#), which is Frequently Asked Questions – because we get a lot of questions too, and we've got some answers. [237](#) is pretty interesting – that is Handling Resume and Cover Letter Difficulties, and I think there are these recurring topics that appear that people are concerned about. So, if you are worried about your resume or your cover letter, definitely listen to that one. Yeah. Do you have any sort of super basic resume advice other than, I guess, our big one – don't have typos?

Sadie Jones: Yeah, that's always the top piece of advice, is, review your resume many times, have different people read it over, make sure that there is nothing wrong with it. Also a big one is, remember to submit it as a PDF. I feel like that's something I keep seeing still happening, so that's something else that I think is just really important, and very easy and basic.

Alison Monahan: Absolutely, I agree completely. That drives me nuts when we get Word resumes and the layout isn't right, the font may be different on your computer versus my computer, you might have a Mac and someone else has a PC. There's just really no reason for that. If you take away one message from this, remove typos and make sure you submit in PDF format.

Sadie Jones: Absolutely.

Alison Monahan: Yeah. In addition to resumes and cover letters, you might need a letter of recommendation. If you do, you can listen to [Podcast 77](#), and that's about how to get great letters of recommendation for anything, because that can be really important, particularly when maybe you're not seeing your professors as frequently or something like that. Alright, well, let's move on to the next big bucket, which we have a ton of stuff on. I think I probably didn't even list them all because I don't want to bore people, but we do have a [page on the website](#), which you can go and has all of our career-related topics. We'll link to that in the show notes but there are definitely tons and tons you could listen to. So, let's talk about OCI briefly – this is the on-campus interviewing process. Tell people just a tiny bit about this if they have no idea what we're talking about.

Sadie Jones: So, it's kind of an opportunity to put students together for first-round interviews with law firms and other employers in a set process, where students bid on firms. Sometimes firms get to pick their students, sometimes they're just assigned randomly. It's sort of this matching system. It's sort of speed dating for interviews and you just kind of move along, and it's usually over a week or two.



It's kind of an intense process, but it's a way to meet lots of employers and employers will meet lots of students, all kind of in an organized environment.

Alison Monahan: Yeah. And so, if people are not familiar with the OCI process, which definitely can be a little bit intimidating, I think, we have some really early episodes from the podcast on mastering on-campus interviews – that's [Number 3](#); and [Number 4](#), which are callback tips. And callbacks are what you do after your first round of interview. We also have a lot of later stuff, which is probably a little bit more relevant – [Number 55](#), which is An Overview of BigLaw On-Campus Interviewing; and [105](#), which I think is maybe the first one of these you joined us for, which is OCI Basics With an Ex-BigLaw Recruiter. And we did another strategy episode, which is [140](#). I think that one probably digs a little bit deeper. So if you need the basics, start with that. If you want more strategy around bidding and that kind of thing, check out the OCI Strategy. We also have recently done one about OCI moving to the winter, which is [243](#), given the coronavirus situation. So, that kind of throws a whole new wrinkle into this. In addition, we've done a couple of post-OCI ones that I think are relevant – one about handling summer associate offers, assuming you've gotten some offers. And another one about no offer after OCI – so, here's what to do. Those are [108](#) and [164](#). So, those are kind of more, OCI either did work out or didn't work out. What should you do? Any other thoughts around that?

Sadie Jones: Around OCI, generally, I would say make sure that you're educated going into the process because it is probably different than anything you've ever done before. I think the OCI strategy is great, to get an idea of going into it with a mindset and a plan in place for how you're handling it. And I think just kind of mentally prepare yourself for how intensive it can be. I think that'll go far to kind of prep yourself. And I think in the end, you do the best you can. Some people do really well at OCI and it works out for them, and not everyone ends up with an offer or ends up with a ton of callbacks. And I think either way there's a way to move forward, but I think also OCI is an opportunity to put your best foot forward and try to potentially get things sort of set earlier in the year, so you won't be at stress later still looking for a job.

Alison Monahan: Right. It is definitely kind of a hit or miss process. I think particularly when the economy gets weird, OCI gets really weird, because firms aren't sure what they're doing and what they're going to need a couple of years down the road. So, if you are going to be going through this process, definitely be sure you know what you're getting into and that you've bid on firms strategically and not all-reach firms and that kind of thing, so that you hopefully will emerge with at least one offer. Alright, well, let's switch and talk about a different summer job hunt. So, the OCI is there second summer, but you need to find a job your first summer. So we have a couple of episodes at least on that – [120](#), which is Preparing for the 1L Job Hunt; and [232](#), which is about finding a 1L summer job in the spring. So talk a little bit about the summer job hunt and the 1L situation.



- Sadie Jones: So, I actually think the 1L summer job hunt should not be nearly as stressful as the 2L or 3L summer job hunt, because it is kind of an opportunity just to find something. I know 1Ls do get stressed, and this is all new to them and they're just getting through the start of law school, and so I think all that's hard, but I really think it's important to go into it understanding that there isn't some magical job that you need to get. And I don't know that it's super important that you have one thing over another thing, as long as you find something that gives you legal experience that you'll be able to talk about for interviews for the following year, and you make some connections. All of that stuff is great. Potentially, you get a job in the city you want to be in. So, I think that this is actually a lot less pressure than anything else you're going to probably have to go through, and I think that's the mindset to go into it with.
- Alison Monahan: Which is interesting, because I'm pretty sure my biggest meltdown in law school over my career was about getting a 1L job, and I think I had that meltdown in about October when I couldn't even apply for anything.
- Sadie Jones: I believe that. That's why I really want to get to people early and remind them that that's not necessary.
- Alison Monahan: Yeah, no, it was fine. I had plenty of options, most of which did not present themselves until January or February. There was no reason for me to be in tears. Wasn't even career services because we couldn't talk to them, like the public interest law office because I didn't have a job yet. Yeah. I think you'll find something and it just needs to be legal-related. And it ideally should not be the biggest stressor in your law school life, but it probably will be at some point.
- Sadie Jones: I agree.
- Alison Monahan: Alright, so go listen to these episodes if you're going to be doing this job search, and hopefully it calms you down and gives you some direction. Alright, our next big bucket is one we've actually been doing a number of recently that I think are really good and interesting, on interviewing. Most people are probably going to have to do an interview to get a job, so it is probably secondarily as important as your resume and cover letter. That gets you in the door, but if you're going to get that job, you're probably going to have to talk to somebody. So, we have [Episode 175](#) on some top interview questions that you have heard and are really interesting. And more recently, we've done a couple around specific types of interviews. So, [241](#) is about virtual interviews, which people are seeing a lot more of these days. And one of our most recent episodes – [247](#), just a few ago – was actually on behavioral interviews. I thought that one was really interesting because that's something that people can get really worked up too. What do you think people need to be thinking about around interviews, just generally speaking?



Sadie Jones: I think that it's sort of a balance between practicing and feeling prepared and having some set stories and having some idea of what your resume says and what your personal story is. And also, not over-preparing so it sounds like you're giving these candy answers.

Alison Monahan: Right. Like a politician.

Sadie Jones: Because I think that's a real turn off. Yeah, exactly. So, I know that's hard to say: "Prepare, but don't prepare too much", but what I would say is maybe go into it writing down a few main points you want to hit. I wouldn't write them out as full sentences so you're not repeating the sentences. And also, make sure that you have some questions for them at the end. Those are the big things I would prepare. And yeah, I would just practice any opportunity to do a mock interview. Especially if you're doing a virtual interview and you've never done that before, I would make sure to practice that ahead of time. We talked a lot about the setup and making sure everything looks good. And obviously with all of this, we've talked about what to wear and looking professional, and all of that is important too. But really, most of these interviews are kind of to get to know you. So it should be stuff that, in theory, you'd be comfortable with.

Alison Monahan: Right. We've even got [Episode 190](#), which is about passing the important but unstated interview happy hour test. If you don't know what we're talking about, you go and listen to that one. But I do think interviews are an opportunity to see you beyond just that page of your resume and the transcript, so it can be an opportunity. And I think looking at it that way. And again, like you said, being prepared but not scripted, I think it's a hard balance. But if there are weird things on your resume that you're sure people are going to ask about, you want to have a storyline that you can just tell them. But you've got to make it sound like they might be the first person who ever asked you about this obviously weird thing.

Sadie Jones: Exactly. And keep these stories short...

Alison Monahan: Definitely.

Sadie Jones: ...is the other thing. I think some people go into every detail when they're telling things. So that's a good reason to practice.

Alison Monahan: Yeah, definitely. You can even time yourself; you should not be talking for more than a couple of minutes. Alright, moving on to everyone's next favorite topic, which law students just love – the big N word – networking. So, we have [Episode 114](#) on Law School Networking 101. We've got [207](#) on navigating networking events as a law student. As I recall, this one we even talk about how to hold a wine glass, and shake hands, and eat. And [125](#) on maintaining a



professional profile in the digital age, which is probably even more important now. So what are some of the basics of networking that people need to be thinking about?

Sadie Jones: Well, one, I think it could be awkward, especially the cocktail party situations; they can feel kind of forced. So, I think you sort of have to go into it knowing that it may be awkward. And I think you do your best to chit-chat with people, and you need to remember that most people who you're trying to interact with probably want to help you. So, we talked about reaching out to people, and a lot of people going to these events are there because they honestly want to be part of bringing the next generation of lawyers in. And so, I think they just want to have a conversation with you.

Alison Monahan: Right.

Sadie Jones: I think that you can take some of the pressure off and try to just speak to everyone like you normally would.

Alison Monahan: Yeah. If we ever get to go out and talk to people in public again. We probably will be doing an episode soon about what to do for virtual networking, because that is kind of what we're living in right now in some respects. Actually, I don't think it was that long ago that we recorded [207](#) – Navigating Networking Events. Not so relevant right this minute, but if you ever do find yourself needing to go to a cocktail party and you didn't know how to hold the wine glass and your plate, check that one out. Planning for the future.

Sadie Jones: At some point.

Alison Monahan: Exactly.

Sadie Jones: I think there are some kind of networking Zoom situations now, which would present their own challenges.

Alison Monahan: Right. And I think we'll probably do an episode about other ways to network and keep in touch with people. But I think the basics are the same. Assume people are interested in you and want to help you, and then give an easy way for them to do that by telling them who you are and that kind of thing. Which leads directly into our next big topic, which is figuring out your story and what you actually want. So, one of these episodes is [165](#), which is What is an Elevator Pitch, which is exactly what you need for your networking events. And related to that is [166](#), which is How to Frame Your Job Search Story. And along with both of those, we have a couple of episodes from different people about owning your career and really taking ownership. One of those is [142](#) with Whitney Beard, who is an ex-lawyer and career coach at Orrick. And then you



joined us for [224](#), which is about taking ownership of your career. So, why do you think these things matter?

Sadie Jones: I think this actually may be the most important part of the entire process because it's what the story is that you're telling other people about why you ended up in law school and where you want to go moving forward. And I think that can go way beyond just what a resume or cover letter or your past job history says. I think that you have the power to frame these things in a different way, not just straight, "I did this and I did that." You have the ability to tell them what all of this means and how it gets put together and why they should hire you. So, I think this is actually really important to your process, and it's something that I don't know that a lot of law students really spend much time on.

Alison Monahan: I think that's right, and I think it is really what makes all these other pieces fit, because if you have a clear narrative about what you've done in the past and how that relates to what you want to do in the future and you're really clear about what you want to do, then the resume and cover letter becomes easy, then the interview is pretty easy. But if you don't have that, then you're just kind of floundering. So I think people do really want to spend some time on figuring out what they want and why this makes sense for them before jumping into all of the details of these other topics. So, I think if you're not quite sure what you want, these are great ones to start with.

Sadie Jones: Absolutely. And I think this is something an employer can tell, that it's a cohesive story and it makes sense. And I think that employers can also tell when it seems like you've just been floating around and you don't really know why you ended up there. I think that's something they can also see. So, just keep that in mind.

Alison Monahan: Yeah, if you have nothing but public interest experience on your resume and suddenly you're applying for bankruptcy jobs and they're like, "Huh, how does that work?" Not to say that you can't do it, but you definitely would need an answer. That is an interview question you would need to prep for.

Sadie Jones: Exactly. And I think this is a chance to kind of see the things that you're uncomfortable with maybe, or you feel maybe a negative about your past, and frame it in a different way for an employer.

Alison Monahan: Yeah, because it's all about the framing. You can sell basically anything. I had to sell people on a transition from sociology to architecture, to programming, to law. And I told a good story; they bought it. But I had to work on that one. Alright, well, let's switch gears a little bit before we run out time, and talk through a few individual episodes that we like for varying reasons. I think some of these are kind of fun, or they address specific problems that we get a lot of



questions about. One I think people should be interested in is [126](#), which is How to Get People to Help You with Your Job Search. We hear this question a lot, right?

Sadie Jones: Absolutely. And I think this is very relevant to the current situation, that you're maybe not able to see people in person, you need to be reaching out to various people in not the typical ways. But I do think that my big takeaway from this was what we discussed earlier, that people want to help you. And so, if you make it easy for them to help you, they will. So, I think what we really talked about was coming to them, telling them what exactly you're looking for and making sure that you follow up with anyone that they put you in touch with. You sort of close the loop, you make it clear that you're really on top of your stuff. But I think, ultimately, most people do want to help people.

Alison Monahan: Right. They just need to sort of be assisted in that process to know what would be most helpful, because otherwise they might be running around doing all kinds of unhelpful things. So, this is a great one to focus on if you want some help and you are willing to ask for help, and you want people to be able to help you effectively – go listen to that. Alright, next up is a pair of episodes which I think were quite fun – [124](#), which is Don't Be a Jerk at Work; and [188](#), which is How to Make People Hate You at Work. These are kind of fun episodes, right?

Sadie Jones: Yeah. I don't think anyone goes into any job wanting to be the hated person or the person that develops a reputation right away, but there do seem to be people that fit into these categories. So, I think we just kind of went over some of the top things we've seen that really put people off in a work environment. And a lot of it seems like common sense, but people making mistakes. And so, sort of treating everyone with respect and being aware of your time management, not leaving people in the lurch. I think we talked about treating support staff well – I think that's really important.

Alison Monahan: Definitely. Yeah, so if you're not sure if you are going to be an A+ employee, and maybe you think you might have some personality issues or some tendencies towards doing things that people might not like – these are great episodes to go and check out, because you do not want to be that person that no one wants to work with, because that's not going to be great for your career.

Sadie Jones: And it can be something where if you start that way, it can be really hard to get out of that reputation. So, don't start that way.

Alison Monahan: No, definitely not, because people will remember. It's just like law school. You still remember those people in 1L classes that behaved like a jerk. That's just the way it is. Alright, moving on. Next episode that's pretty fun is [132](#), where we talk about what BigLaw is really like, because I think a lot of people have a very strong misconception about what they're getting into. And you worked in a lot



of firms, I worked in a number of firms. There are differences, but there also are consistencies.

Sadie Jones: Absolutely. I think a lot of people think of BigLaw as sort of the dream or the ultimate job, and if they get that job they've won a prize. And then some people get there and they realize that it's not what they expected. And so, I think it's important to understand the hierarchy of the firm. I think some of the personality things can be consistent throughout firms – the type of people that are drawn to BigLaw, and even certain practice areas can be consistent. And I think a certain type of person survives there and thrives there and does well, and so, it's good to kind of understand that going into it before you just get on a path because you think it's the best place to end up, or you'll make the most money.

Alison Monahan: Right, yeah. There's more to life than prestige. But I think people who are happier, generally speaking, have a better idea of what they're signing up for. So, if you want to know what you're signing up for, go listen to [Episode 132](#). Alright, a recent one we did based on a ton of questions we always get is [234](#), which is How Will Transferring Law Schools Impact the Job Search. I think people have a lot of misconceptions around this, right?

Sadie Jones: Yeah, absolutely. And I think the takeaway was if you're transferring up – which is really the main reason that people are transferring – it's generally going to be looked at positively. I think people worry about change and however it looks for future employers, but I think it's always a positive that you did well your first year and you can transfer to somewhere that's much higher ranked. There are other reasons that people transfer – if it's a location issue, personal issue, something you can explain too. But generally, I've always seen it looked upon pretty favorably.

Alison Monahan: I agree. And I think one of our takeaways there is, if you have a lot of angst about how this is going to look, don't have that angst because it's going to be fine. Alright, next up – another topic we get a lot of questions about is what to do as a non-traditional law student. So, people, again, have a lot of angst around like, "I had this other career" or, "I took time off" or, "I did these other things." "Is that going to hurt me when I'm applying for jobs?" So, [205](#) is about navigating interviews as a non-traditional law student. And again, I think generally speaking, this is a plus.

Sadie Jones: Absolutely. And I was thinking about it. It almost seems like the non-traditional is now more traditional because it's less likely that you went straight through, which used to be the norm. So, things have sort of switched. I've seen more employers saying, "Oh, they went straight through. I don't know if have enough experience or are mature enough."



- Alison Monahan: Like, can you put them in front of a client, that kind of thing.
- Sadie Jones: Exactly. I think the key here is to not get stuck on things that you may feel are going to be interpreted negatively, because a lot of times they're not going to be interpreted negatively, but if you go in with that mindset, that's going to come out. So it's sort of getting comfortable with your background, and like we talked about before, your story, and then using all these as an advantage to sell yourself.
- Alison Monahan: Mm-hmm, because you have more material to work with. But again, you've got to kind of frame it for them and make them think that it makes sense and that it is a benefit. And then I think it's going to be fine. Another topic we get a ton of questions about, and I know there's a lot of angst around is negotiating offers. We talked about it in [Episode 181](#). I think there's a little bit less of an issue in law, because a lot of the offers people are getting are these standard, "Do you want to be a summer associate or not?" type of things. But there are tons of jobs outside of that, so I think this is a useful episode for people.
- Sadie Jones: Absolutely. And I think we talked about, there are some things that you can negotiate, there are some things that are set. If it is BigLaw or something that's on a set salary scale, you're not going to have much room there. But there may be other things to negotiate – transferring between offices, or remote work or other things. And just generally with job offers, I think it's making sure that you know what you're asking for, you know what you're willing to take, and that balance between not overreaching and not underreaching, kind of finding that sweet spot.
- Alison Monahan: Mm-hmm, which I think can be intimidating for people. So, go check out [181](#). Alright, another topic that I think is on everyone's minds is about, how do you handle an extensive job search outside of this OCI process and maintain your sanity? So, we talked about that in [214](#) and this, I think, is a pretty relevant episode.
- Sadie Jones: Definitely. I think the key takeaway from this is that most people don't get jobs through OCI. And so, I think sometimes you could be caught in your small circle, or maybe they all did get jobs through OCI and you don't really know in the big picture that most people don't. So there are lots of opportunities to find jobs through other means. I think it's maybe more work. OCI is sort of this thing that's set out for you.
- Alison Monahan: Right. It's like, "Here you go."
- Sadie Jones: And you just follow their process. Exactly. And at the end of the road, there's a job. And so, that's great for some people, and it's definitely easier. But I actually think that you develop more long-term skills doing your real job search because



that's what's going to happen after OCI. You're never going to be in that situation again. So I think it's all possible, it's definitely not the end of the world. If, at the end of OCI, you don't have a set job offer, there's tons of other ways to do it. You just need to put a little more thought and work into it.

Alison Monahan: Right. And most people don't last very long in these BigLaw jobs anyway, so it'll be good if you have these skills already.

Sadie Jones: Exactly.

Alison Monahan: Well, we're about out of time, but finally, we would be remiss, I think, not to mention this very recent episode we did – [Episode 239](#), where we really were looking to history to assess the impact of COVID-19 on the legal job market. I think this is a great episode because it's actually amazing how much amnesia current law students seem to have around what happened pretty recently, right?

Sadie Jones: Absolutely. Or depending on their age, they just really weren't adults then, so they maybe didn't understand the full scale of what happened. I also know people that were at firms then and don't really remember.

Alison Monahan: Right. We're talking about 2008.

Sadie Jones: Yeah. It's over 10 years ago at this point, although it took quite a few years to come back from that, and that's something to remember too. It's not an immediate turnaround; it's sort of a process. And usually there's a reassessment at the end of that, in terms of how you do things. And so, I think we can learn a lot. This is a slightly different situation – it's on multiple fronts because you also have the challenge of not being able to meet people in person and just certain things that need to be done a specific way. But the economic side, I think, definitely we can take things from that and we can remember that law firms had to do a lot to survive the 2008 recession, and most of the firms did. So, hopefully they learned something that they can implement now.

Alison Monahan: Right, and I think a lot of them are implementing changes pretty quickly. So, if you are thinking that you're going to work at a firm, I think you definitely want to be aware of history and also be aware of really what's happening almost on a day-to-day basis. This is all being reported typically in the media, so you can go find out. But you do want to make sure that you're signing up for a firm that you feel comfortable with the actions they are taking and that kind of thing.

Sadie Jones: And I also think we talked about just assessing what direction you want your career to go, and this is the time to maybe make some changes, and that's fine.



Alison Monahan: Right, exactly. And opportunities may or may not be presenting themselves, and that's just kind of the reality of it. So go check that out if you're not clear what we're talking about. There's a lot you can learn from recent history. Before we wrap up, we also have a ton of different interviews with lawyers and ex-lawyers about their career paths. So if you're looking for different ideas, you can go check those out. As I mentioned, we have a [single page on the podcast archive](#) just for career topics; we will link to that. But there are a lot of interesting conversations we've had with different people about their path. I think when you listen to those, you definitely hear that people's careers did not necessarily turn out exactly the way they thought they might as a 1L, and that they're totally okay with that.

Sadie Jones: Absolutely.

Alison Monahan: Alright, well, with that, we hope you enjoyed this wrap-up. We are out of time. Thank you so much for joining us and for listening over the years, and thank you to Sadie for joining us on so many great episodes and also on this recap episode.

Sadie Jones: Thanks for having me, it's always a pleasure.

Alison Monahan: My pleasure. Well, for more career help and the opportunity to work one-on-one with us, you can check out [CareerDicta.com](#). If you enjoyed this episode of the Law School Toolbox podcast, please take a second to leave a review and rating on your favorite listening app. We would really appreciate it. And be sure to subscribe so you don't miss anything. If you have any questions or comments, please don't hesitate to reach out to Lee or Alison at [lee@lawschooltoolbox.com](mailto:lee@lawschooltoolbox.com) or [alison@lawschooltoolbox.com](mailto:alison@lawschooltoolbox.com). Or you can always contact us via our website [contact form](#) at LawSchoolToolbox.com. Thanks for listening, and we'll talk soon!

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[Podcast Episode 12: Resume and Cover Letter Basics](#)

[Podcast Episode 111: Resumes and Cover Letters \(with an Ex-BigLaw Recruiter\)](#)

[Podcast Episode 127: Avoid These Resume No-Gos](#)

[Podcast Episode 173: Frequently Asked Questions About Resumes and Cover Letters \(w/Sadie Jones\)](#)

[Podcast Episode 237: Handling Resume and Cover Letter Difficulties \(w/Sadie Jones\)](#)

[Podcast Episode 77: How to Get Great Letters of Recommendation for Anything](#)

[Podcast Episode 3: Mastering the On-Campus Interviewing \(OCI\) Process](#)



[Podcast Episode 4: Callback Tips for BigLaw Summer Associate Positions](#)  
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